

Build - Train - Motivate - Accelerate - Enhance - Expand



Michael Simpson - Author . Speaker . Trainer

29 Ingredients to Sales Success!

- Mastering your Psyche and increasing your performance.

1. Adaptability
2. Assertiveness
3. Attraction
4. Attention
5. Body Language
6. Change
7. Closing
8. Communication
9. Confidence
10. Customer Intelligence
11. Discipline
12. Gratitude
13. Influence
14. Integrity
15. Knowledge
16. Leadership
17. Listening
18. Marketing
19. Motivation
20. Negotiation
21. Networking
22. Passion
23. Persistence
24. Positive Energy
25. Prospecting
26. Self Promotion
27. Time
28. Trust
29. Vision

Direct Sales Success 360°

Our 29 week program designed to focus on one ingredient per week. This is the ultimate long term solution to invigorating your sales force while creating a natural positive environment.

One Topic Training Sessions!

- Pick one of our 29 Sales Ingredients to focus on or supplement your next scheduled training session.

Individualized Training!

- Crafted to an individuals needs, this is the ultimate way to sharpen your sales team skills.

Build Your Sales Force!

- Start out right with years of experience assembling accelerated sales organizations.

The Sales Fight Club!

- Our exclusive members only sales networking club with monthly meetings focusing on sales interaction and real life role playing.

Visit:
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